

# LIFEQUEST WORLD CORP.

March 2021



# DISCLOSURE STATEMENT

This document presentation may contain “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended and intended to be covered by the “safe harbor” created by those sections. All statements, other than statements of historical facts included herein, including, without limitation, statements regarding our future financial position and results of operations, business strategy, budgets, projected costs and plans and objectives of management for future operations, are “forward-looking statements.” Forward looking statements generally can be identified by the use of forward-looking terminology such as “may,” “will,” “expect,” “anticipate,” “intend,” “plan,” “seek,” “intend,” “believe” “estimate” or “continue” or the negative of such words or variations of such words or similar expressions. These statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions, which are difficult to predict. Therefore actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements and we can give no assurance that such forward-looking statements will prove to be correct. Important factors that could cause actual results to differ materially from those expressed or implied by the forward-looking statements, or “cautionary statements,” include, but are not limited to risks associated with the expansion of our business, our ability to manage our growth and successful implementation of our business strategy, significant disruption of our services, regulations, borrowing cost; availability and terms of necessary or desirable financing or refinancing and other related risks and uncertainties and natural disasters.

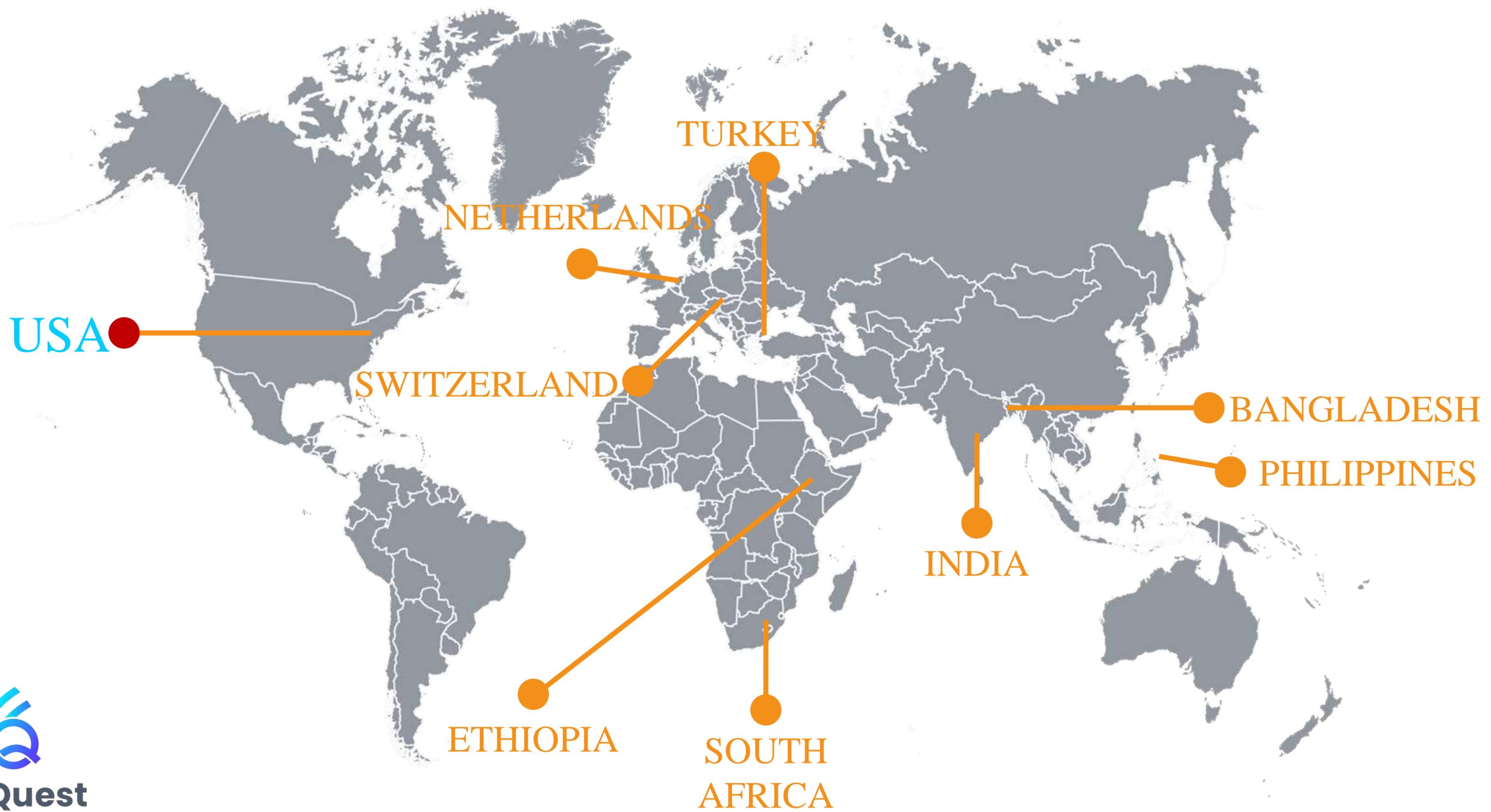


# COMPANY DESCRIPTION

Lifequest World Corp. (OTC Markets: LQWC). Our vision is to become the singular platform for disruptive, affordable, highly scalable, and ecological decentralized wastewater treatment technologies. Our solutions squarely address the intersectionality of sustainable wastewater management and economic development. Our primary objective is to expand into water-stressed countries and build out an eco-system for recycling of wastewater.

Our flagship solution, Biopipe, is a revolutionary biological treatment for sewage waste water. Biopipe is a highly scalable, affordable, low-cost and highly efficient treatment system with a very small foot print. Considering the problem of industrial wastewater, Lifequest has partnered with Abrimix, Glanris and Goslyn to offer treatment and reuse solutions to industrial customers.

Reusing wastewater as part of sustainable water management allows water to remain as an alternative water source for human activities. This can reduce scarcity and alleviate pressures on groundwater and other natural water bodies.



# WATER SCARCITY

❑ **EARTH IS 70% WATER Only 3.0% is fresh water Only 0.4% is usable**

❑ BILLION PEOPLE SHARING 0.4% WATER

❑ By 2025, an estimated 1.8 billion people will live in areas plagued by water scarcity, with two-thirds of the world's population living in water-stressed regions.“

❑ 2.4 billion people lack proper wastewater treatment

❑ An additional 2.1 billion people need upgraded treatment

❑ Population growth from 7.4 billion in 2016 to 9.1B by 2050

❑ 60% increase in global food production by 2050

❑ Manufacturing water demand will grow 400% by 2050

❑ Global water consumption to double by 2050

❑ **Results in 40% water deficit by 2030**

Sources: WWF, *Water Scarcity*, 2014; US Geological Survey, 2015; UN World Water Development Report, 2017; *Water for Food*, UNCTAD

# INDUSTRY DRIVERS

- The global water and wastewater treatment market is expected to grow at a CAGR of 6.5% from 2019 to reach \$211.3 billion by 2025.
- Global warming
- Rising Population and Urbanization increases the demand for water and wastewater treatment
- Increasing Prevalence of Water Borne Diseases Supports the Growth of Water and Wastewater Treatment Market
- Tougher environmental regulations with even tougher discharge standards.
- Presence of Covid-19 virus in sewage wastewater

# FOCUS ON ONSITE TREATMENT

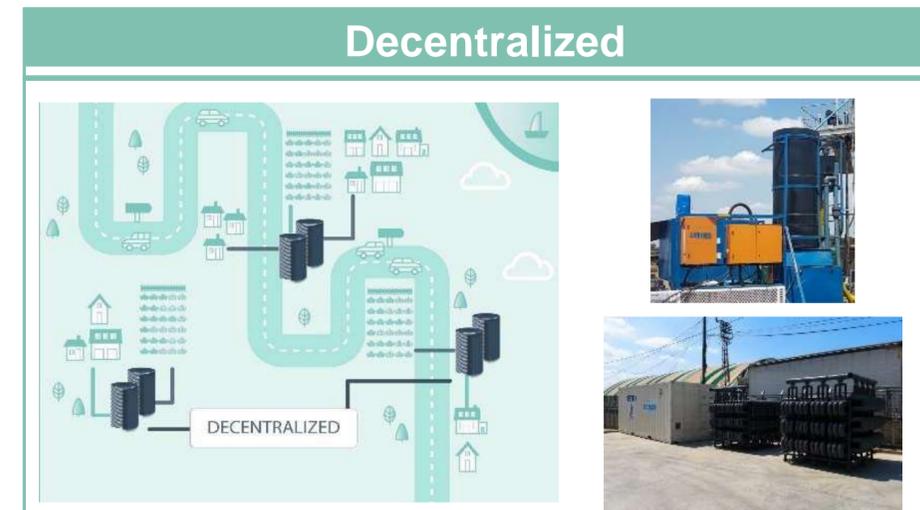
## Urgent Need For Affordable, Fast-to-Deploy Solutions

### The Rationale



- ❑ 2/3 of CAPEX before the plant (piping, pumping)
- ❑ Expensive to maintain and upgrade
- ❑ No flexibility and scalability
- ❑ Mainly for well developed urban areas

vs.



- ✓ 90 day of time-to-complete and lower, just-in-time CAPEX
- ✓ Capturing more value
- ✓ Scalable and customized to fit current needs
- ✓ Easy to upgrade and relocate

The global growth of modular, distributed wastewater plants is expected to rise to \$21.8 billion in 2021

# ABOUT BIOPIPE

The patented Biopipe technology is one-of-a-kind wastewater treatment system, which is “inspired by nature,” and treats wastewater biologically without any chemicals.

Biopipe was established in 2014, and is now one of the most disruptive technologies in the sewage wastewater treatment industry. We are rapidly expanding our global footprint. Biopipe is a uniquely simple technology and uses a proprietary blend of enzymes and bacteria.

In June 2019 all of BioPipe’s Intellectual Property and patents were acquired by LifeQuest World Corp. and BioPipe’s key management joined LifeQuest World.

# WHAT IS BIOPIPE?

The world's first biological wastewater treatment system where the process takes place entirely inside the pipe.

OVER  
15  
COUNTRIES

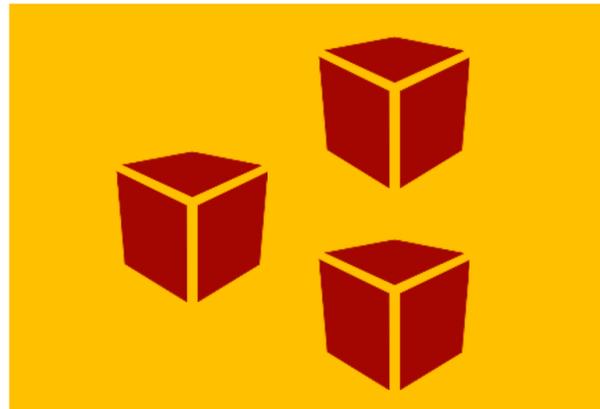


NO  
OPERATOR  
R

NO  
SLUDGE



# WHAT IS BIOPIPE?



FULLY  
AUTOMATED

NO  
ODOR



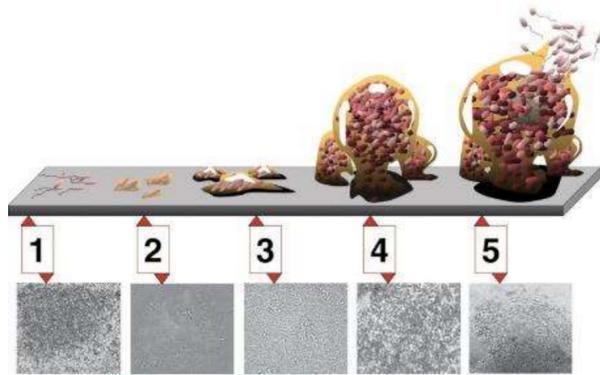
ECO  
FRIENDLY

MODULAR  
DESIGN

# BIOPIPE PROCESS

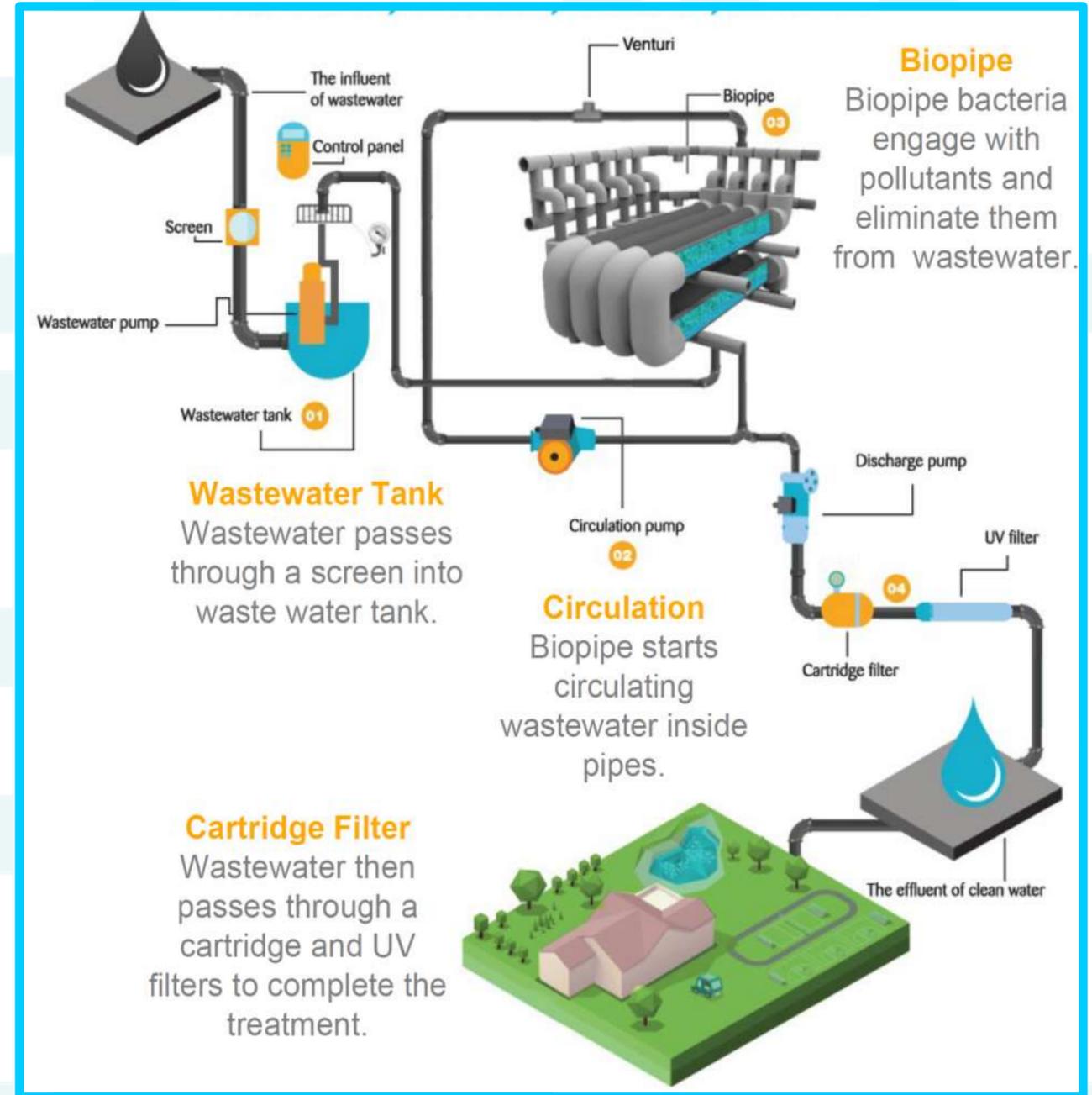


**BIOFILM**  
ATTACHED GROWTH



**NO  
OPERATOR**

**NO  
SLUDGE**



# BIOPIPE WATER



ORGANIC  
FARMING

TOILET  
FLUSH

IRRIGATION

CLEANING

EU  
STANDARDS

LEED  
PLATINIUM

SAVE  
WATER

GREEN  
BUILDING



**LifeQuest**  
There is no life without water

# BIOPIPE PROJECTS



# GROWTH STRATEGY



Partner up with various development institutions like World Bank, IDB, Foundations & NGOs active in supporting decentralized sewage wastewater treatment.

Set up Joint Ventures in water stressed countries around the world. Current JV Partners located in the USA, India, Bangladesh, South Africa, Ethiopia, the Philippines, and opportunity to expand in several other countries.

Offer customized wastewater treatment solutions



Focus on Build Own Operate (BOT), Build Own Lease Transfer (BOLT) or Build Own Operate (BOO) model with recurring revenue instead of one-time sale.

Expand product offering by incorporating Abrimix & other technologies for a variety of industrial effluents.

Expand in the USA and Canada  
Disrupt the septic tank market



Introduce containerized unit.



Leverage our reputation of our installed base to expand in respective countries.



## INDIA

Joint Venture partner must generate 10,000m<sup>3</sup> annual threshold for exclusivity (translates into US\$6 Million).

Expanding channel partnerships and entry into the government sector

Robust sales pipeline

## BANGLADESH

Joint Venture partner must generate 2,500m<sup>3</sup> annual threshold for exclusivity (translates into US \$1.75 Million).

The Government's Public Works department has adopted BioPipe as the STP system for all government projects.

Robust government sales pipeline

## SOUTH AFRICA

Joint Venture partner must generate 5,000m<sup>3</sup> annual threshold for exclusivity (translates into US \$3.75 Million).

Entered into strategic relationship with Abrimix  
<http://abrimix.co.za/>  
Focus on build and operate plants.

1<sup>st</sup> Plant ready for installation in August 2020 with additional 11 pipeline once standards are met

## USA

First 10m<sup>3</sup>/day plant installed and commissioned in Napa Valley, California with 2<sup>nd</sup> plant ready for installation. Exceptionally high gross margin.

State by state expansion Strategy with focus on California and Northwest.

This is a very significant development because it has to be approved by the California water board- the toughest water regulator in America.

## ETHIOPIA

Exclusive Agent and project level Joint Ventures

Circa \$15 million in proposals submitted; executed MoU with the ministry of Water & Irrigation & shipped first plant

Ethiopia represents a large TAM accounting for 7.5% for the global water stress.

## PHILIPPINES

Joint Venture with Bpipe with exclusivity for the Philippines

Strong management team with focus on both sewage and industrial wastewater

Robust pipeline and expected to accelerate after the installation of the 1<sup>st</sup> plant installed in Q1 2021

Current Joint Venture Partners & Agents

# LIFEQUEST PARTNERS & DEVELOPMENTS

## ABRIMIX

**Abrimix has developed an unique patented, affordable, scalable, efficient and cost effective water treatment technology capable of treating wastewater, processed water or raw water.**

Abrimix is able to deliver tailor made solutions for several industries. Abrimix's founder, Peter Jansen, has over 30 years of experience in the water treatment industry. Abrimix High Shear Reactor (HSR) based on Reaction Enhancing Technology is a breakthrough approach to treatment of a wide range of influents.

This patented unit improves the speed and thoroughness of liquid and gaseous chemical interactions within aqueous solutions. The proprietary design creates increased differential velocity gradients and unique impact zones that generate recurrent molecular collisions, extremely high shear and mixing intensity. The system can scale from 5m<sup>3</sup>/hour to 700m<sup>3</sup>/hour.

- EPC capability established in India with the first demo plant ready to be built.
- Polymer R&D collaboration between Abrimix, Lifquest subsidiary Biopipe and Cellulose Solution.
- Focus on industries in South Africa and textile sector in India and Bangladesh
- Several proposals have been submitted



# LIFEQUEST PARTNERS

## GLANRIS

**Glanris is the world's first 100% green hybrid media which is highly effective, lightweight, non-toxic filtration media that will revolutionize water filtration for municipalities, businesses, homeowners and consumers.**

Glanris has created a revolutionary new water purification media made from rice hulls. It uniquely combines the features of activated carbon and ion exchange resin while removing a wider breadth of organics and contaminants. It's biodegradable and non toxic, and can be easily disposed.

It is more effective than the two major current treatments (activated carbon and ion exchange resins) but at a fraction of the price.

- Currently running 5 pilots in India in 5 different industries with very favorable results
- Strategic option to set up a plant in India under a joint venture



# LIFEQUEST PARTNERS

## GOSLYN™



The Goslyn™ Grease Recovery Device is designed to remove FOG (Fats, Oils, and Grease) from wastewater effluent.

There are no moving parts to break and no messy, time-consuming grease traps to clean. Plus its small footprint makes it easy to install in even the smallest prep kitchens.

The Goslyn™ is the ideal separator for Three-Compartment Sinks, Dishwashers, Prep Sinks, Woks, and kettles.

- Installations in India disrupted due to Covid but first unit is under installation at a hotel



# MANAGEMENT

**MAX KHAN**  
PRESIDENT, CEO

**ENES KUTLUCA**  
COO

**FREDDIE CANTA,**  
SVP

**NINA AQUINO**  
CMO

**TANMAY PAWALE**  
SVP, COO, BIOPIPE

Max began his career as a financial consultant in 1987 and founded Alliance Global Finance in 1992, which specializes in corporate finance and investment banking. Khan served as Director, President and CEO of PwrCor Inc. (PWCO) until June 2014. He currently oversees several private equity investments- [www.waste-equipment.com](http://www.waste-equipment.com) , [www.easternadironclack.com](http://www.easternadironclack.com) . Khan owned FINRA registered broker deal Thor Capital LLC from April 2011 through May 2013 Max Khan received his BA in Accounting and Economics from the City University of New York, and his MBA from Pace University, also in New York.

Enes is the inventor and founder of Biopipe at his second year at Bahcesehir University, Istanbul. He continues to focus on improving the technology for wider application. In 2012 he was named the best entrepreneur in Turkey by USA, and the most outstanding young businessman in Turkey. Kutluca was invited to US by Visitor Leadership Program (IVLP) by U.S. Department of State's in 2013. Having invented Biopipe, Enes Kutluca and partners/investors established 3 companies in Zurich, Istanbul and Dubai. And partnered with Metito, Mitsubishi in 2014 to reach global access for his product. Kutluca is still running his companies to enable Biopipe in other countries as well as he shares his story in TEDx and other events in universities about entrepreneurship to help young entrepreneurs

Freddie is a finance and operations leader with over 20 years of experience in managing global operations. He has numerous accomplishments in leading financial operations, driving complex international projects, conversions and programs, implementing/upgrading accounting systems, creating timely and effective financial reports, managing internal audits and conducting effective financial analysis. He currently serves as a Director of Speedycourse.com, an online platform for training courses and learning events. He occupied COO, CFO and Director roles in Euromoney Institutional Investor PLC subsidiaries e.g. Institutional Investor and ISI Emerging Markets Group, and Euromoney (Asia) over the last 20 years up until September 2018.

Nina Aquino is a trained Architect from California with over 8 years of experience leading teams of engineers, designers and consultants in the Hospitality Sector for companies such as renowned London-based hospitality giant Soho House & Chipotle Mexican Grill. She served as Project Architect at Soho House, overseeing project teams to plan, design, budget and execute: members only clubs, spas and hotels. At Chipotle, working under both the Chief Development Officer & Chief Marketing Officer, she was instrumental in the fast launch of a new, modularized design. Within the U.S. Northeast market & Europe, she partnered with internal Marketing teams to deploy the company's strong brand messaging. She graduated Cum Laude with a Bachelor of Architecture from Syracuse University in New York

Tanmay brings over 9 years of experience to the techno-commercial domain with experience in Project Management, Business Development and Consulting in the Solar and Wind Energy sector. He also has extensive experience in research, advisory, and consultancy in sectors such as renewable energy, energy management, rural development, climate change, and sustainability. Tanmay is a capable team player with effective team leading and management skills coupled with strong communications and interpersonal skills. He has worked in countries like the United Kingdom, Thailand, Sri Lanka, Philippines, and Turkey.



# GROWTH STRATEGY

- ❑ Expand further in South East Asia, Middle East and Africa
- ❑ Expand in the USA and Canada
- ❑ Leverage our reputation of our installed base to expand in respective countries
- ❑ Expand product offering by through R&D and partnerships
- ❑ Offer customized wastewater solutions by integrating our technologies to treat a wide variety of influents
- ❑ Focus on Build Own Operate Transfer (BOOT) or Build Own Operate (BOO) & Water-as-a-Service (WaaS) model with recurring revenue and after market services instead of one time sale

# INVESTMENT HIGHLIGHT

## Water-as-a-Service (WaaS)

The supply of drinking and process water to municipal, industrial and commercial customers under long-term contracts using company-owned facilities and equipment

1



**Differentiated, high-margin Water-as-a-Service (WaaS) business model**

2



**Recurring and contracted revenue**

3



**Experienced management team with a demonstrated track record of driving growth**

1. Strong pipeline of shovel ready projects.
2. First WaaS plant will be installed by June 2021 with water tariff at \$2.40/m<sup>3</sup>
3. High credit worthy established customers
4. Evergreen & 10 year plus concessions
5. Equity IRRs 30% plus
6. Long term cashflow
7. Potential for exit at lower IRR to private equity funds that have started investing decentralized wastewater treatment plants



# WaaS VALUE PROPOSITION

## For Customers

Outsourcing of a Non-core Activity to Water Experts

Limited Upfront Capital Investment

Higher Reliability and Better Quality

More Predictable Lifecycle Cost

Healthy, Hassle-free and Environmentally Sustainable

## For Lifequest Shareholders

Contracted, Recurring Revenue

Attractive Unit Economics, High Margins  
and Strong Cash Flow

Attractive Return on Capital Deployed

Strong Customer Retention

Significant Opportunity to Expand and  
Extend Customer Lifetime Value



# PARTICIPATE IN GOVERNMENT TENDERS

- Massive opportunity to participate in wastewater treatment government tenders
- Company has developed internal capacity to participate in tenders in all the countries we operate in
- Gearing up to participate in several tenders
- Developed relationships with established EPC companies that can be the primary contractor with company as the subcontractor for systems only
- Selectively enter into tender specific joint venture
- High gross margins and recurring revenue from multi-year operations and maintenance contract
- Superior gross margin
- Payment terms structured to eliminate initial capital at risk. All projects require 30% upfront cash payment.
- Recently participated in multi-million dollar tender with result expected in the near future. Our solution is vastly superior to other participants

# WHY INVEST IN BIOPIPE

## Our business addresses the intersectionality of sustainable development and sustainable water management.

- ❑ Water and sanitation is the core of sustainable development
- ❑ **Water is the next gold**
- ❑ Growing asset allocation into ESG (Environmental, Social and Governance) or Impact and Sustainable Investment
- ❑ For every \$1 invested in water and sanitation, an average of at least \$4 is returned in increased productivity. (Sanitation returns \$5.50 from \$1 and water returns \$2 from \$1). (WHO 2012)
- ❑ The World Bank estimates that around \$112 billion per year will be required to deliver universal access to safe services under the Sustainable Development Goals. Most of this investment will be needed for sanitation, with 40% for urban sanitation and 20% for rural sanitation (figure beside); 63% of which will be needed in developing countries.
- ❑ Robust sales pipeline
- ❑ Superior gross margins in the 60% range versus 20-30% for our peers.
- ❑ Diversified manufacturing- Turkey & India
- ❑ Build Own Operate Transfer (BOOT), Build Own Lease Transfer (BOLT)Build Own Operate (BOO) opportunities which provides long-term recurring revenue and circa 30%+ equity IRR.

# FINANCE

## LQWC

Investor  
Relations  
Page

<https://www.otcmarkets.com/stock/LQWC/profile>

<https://www.otcmarkets.com/stock/LQWC/news>



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There is no life without water

## COMPANY

Company  
Reg A  
Filing

[https://www.sec.gov/Archives/edgar/data/1060888/000166357720000042/lqwc\\_rega.htm](https://www.sec.gov/Archives/edgar/data/1060888/000166357720000042/lqwc_rega.htm)

### LQWC SECURITY DETAIL

#### Share Structure

*Common Stock: Par Value \$0.001*

Authorized Shares 500,000,000

Outstanding 101,613,150

    Restricted 81,516,942

    Held in CEDE 17,154,118

*Preferred Stock* None

*Long-term Debt* None

**Corporate  
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